

Standard & Poor's	▲	Gold per ounce	▲	Oil price per barrel		Tokyo Nikkei		Frankfurt DAX	▲	Treasury 10-year bonds	▲
1,412.84	+3.13	\$609.40	+\$2.50	\$56.09	-\$0.22	17,091.59	-1.5%	6,607.59	+0.2%	4.66%	+0.01

...e excited about this building — we really need the space because many of our employees are doubled up in offices right now.”

GUY CHILDS – Spectranetics Corp. chief financial officer

# 3 coffee shops for troops may be on way

By JIM BAINBRIDGE  
THE GAZETTE

Although it deals with beans, a mysterious princess and great battles, the Green Beans Coffee Co. story should never be confused with a fairy tale.

The company's path from war zone baristas to as many as three coffee shops in Colorado Springs this year is a little more improbable than that.

Brothers Jason and Jon Araghi, who live in the San Francisco Bay area, began the business in 1996 when a Saudi princess — the Araghis have promised never to say which one — hired them to create Saudi Arabia's first American-style gourmet coffee shop.

Art Nouveau Cafe in the capital city of Riyadh was a hit from the beginning with the locals and the U.S. military stationed at nearby Eskan Village.

The military asked the Araghis to operate a second shop at the post, and when that prospered as a Green Beans Cafe, they opened another for the Air Force and three more at Prince Sultan Air Base within the next year.

SEE COFFEE • PAGE 4



JERILEE BENNETT, THE GAZETTE

...h, one of Spectranetics' employees, helped catheter for cardiovascular patients Mon-

...day. In Spectranetics' new location, the company will be able to centralize operations and expand business.

# Spectranetics giving self room to grow

WAYNE HEILMAN  
THE GAZETTE

ONLINE > Get it first

This story was posted at 1:04 p.m. Monday at gazette.com

...laser manufacturer ics has leased a former Springs semiconductor consolidation and expand

...tional 30 to 40 workers this year to support surging sales of its la-

...tend the deal for another 10 years. Remodeling has already begun, including building a 13,000-square-foot clean room.

Spectranetics makes lasers used to treat coronary and leg artery blockages and to remove pace-



PHOTO COURTESY OF GREEN BEANS COFFEE

Coalition forces in Green Beans in Kandahar, Afghanistan.

## COFFEE: 55 overseas shops in 9 countries

FROM PAGE 1

"This all happened before the war in Iraq," said Jason Araghi, president of the Larkspur, Calif.-based company (www.greenbeanscoffee.com). "We just happened to be on site when it started, and our footprint in the Gulf has gotten bigger year by year."

Green Beans, so named to reflect its commitment to organically grown coffee, now has 55 overseas mobile coffee shops in nine countries — Iraq, Afghanistan, Saudi Arabia, Kuwait, Qatar, United Arab Emirates, Uzbekistan, Kyrgyzstan and the east-African nation of Djibouti.

"These shops are places where our troops can go for 15 minutes of tranquility, to enjoy a good cup of coffee, a bite to eat and a cigar," Jason Araghi said.

Having built that sort of relationship with troops serving away from home, it seemed logical to the Araghis to bring the business to communities with nearby military installations all over the United States.

The Araghis started close to their roots in the Bay area, opening their first Green Beans Coffee Worldcafe on Jan. 2 in Vacaville, Calif., not far from Travis Air Force Base. A second shop, in nearby Fairfield, Calif., is expected to open in late February.

As many as a dozen U.S. outlets, some corporate-owned and some franchised, are projected by the end of this year here and in other military towns in Texas, Washington, D.C., and the Carolinas.

"We are proceeding through channels with the Exchange Service to get approval for shops at Fort Carson and Peterson Air Force Base," Jason Araghi said. "We have a couple of real estate agents out looking for properties that might work for us in the Colorado Springs area."

Araghi emphasized that one is not contingent on the other. Should Green Beans fail to gain approval for shops on the military installations here, the company would still search for property somewhere nearby, in the civilian community.

processors, which are immediately available, are targeted at mainstream computer users.

ics Show in Las Vegas, Intel launched two additional quad-core processors for servers.

## COMCAST: Cost, timing

FROM PAGE 1

lite TV operators, including Comcast.

Soon, for an additional fee, Comcast subscribers will be able to add TiVo DVR features to their set-top boxes without a visit from a technician, Comcast said.

The launch plans were unclear, but the companies said they have been testing the service since late 2006.

The companies also did not

disclose how much more the TiVo software will cost.

Comcast customers currently pay about \$10 a month for a basic DVR service on top of their regular TV service charge.

The companies plan to demonstrate the new TiVo-based service at the International Consumer Electronics Show this week.

Digital video recorders let TV watchers search for and easily record their favorite

## KROGER: CEO says low attractive stores increases

FROM PAGE 1

ness of the store, does the pricing look relevant to that particular market, what's the attitude of the employees in the store; how do customers feel about the store?"

Dillon, who became Kroger's president in 1995 and is in his fourth year as chief executive, has led during an era of sweeping change in competition and grocery shopping habits.

Some other long-established grocers have fallen by the wayside or been taken over — including his family's Dillon chain, acquired by Kroger in 1983. Kroger has grown behind a strategy of keeping prices down amid Wal-Mart Stores Inc. and other grocery-selling discounters while improving service and store ap-

pearance and offering more variety in both products and store formats.

"Kroger appears to be reaping the benefit from the decision made several years ago to invest in lower prices in many of its markets and to identify the key nonprice factors that would make customers happy," Lehman Brothers analyst Meredith Adler wrote last month, saying it "has led to a strong and improving competitive position."

Kroger stock rose 5.2 percent, to close at \$23.49, Dec. 5 after the company reported a 16 percent profit increase in its third quarter and raised its profit outlook for the year. It has been trading a little above that lately on the New York Stock Exchange after hitting a 52-week high of \$24.48 on Dec. 15, up from

"Best Car Ever Tested!"

—Consumer Reports, 2006

2007 Infiniti M35X

AWD SEDAN

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★★ Invitation To Bid ★★

Sunrise Company is seeking subcontractor bids in all phases for its

Garden of the Gods project: 550 homes